

TARGEI

to their audiences in order to hook them on alternative-nicotine products.



LOW-INCOME USERS

- Tobacco companies have promotional allowances, so they can place cheaper products in low-income neighborhoods.
- · More than 25% of Americans living below the poverty line smoke.
- · Americans living below the poverty line attempt to quit smoking at the same rate as those who earn more but are less successful due to a lack of resources.





BLACK AMERICANS

- Tobacco companies place 10x more tobacco ads in Black neighborhoods than elsewhere.
- The Oklahoma smoking rate for Black smokers is higher than the Oklahoma average.
- · On average, 39,000 Black Americans die from tobaccorelated cancers each year.
- · Big Tobacco pushes menthol products by using darkerskinned models and African-inspired logos in their advertisements, telling Black Oklahomans that menthols will help them "fit in."

WOMEN

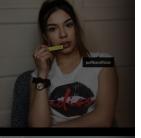
- The percentage of women who smoke in Oklahoma is 31% higher than the national average.
- · Tobacco ads target women, touting weight loss, glowing skin, career success and more to hook them on deadly products.
- Products are tailored specifically to attract women with "slim" packaging and bright feminine colors.





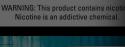
SOCIAL SMOKERS

- · 57% of young adults who smoke identify as "social smokers."
- Tobacco companies create commercials and print ads that promote smoking and vaping as group activities.









KO



- 1. Review the materials below promoting the Tobacco Stops With Me **Shapeshifter** campaign. Use these posts to help share the message through your social media outlets.
- 2. Each image is linked to downloadable social media posts. Click to get the images.
- 3. When sharing posts to your social channels, feel free to use the messages and imagery from this toolkit as is or adapt any wording or style to better fit your audiences and brand voice.



Big Tobacco wants your business more than anything. Have you seen their schemes? Go to StopsWithMe.com to learn more.



Do you know how to protect your loved ones from Big Tobacco's ruthless schemes? See their lies in action and learn how to fight back at StopsWithMe.com.



Don't fall for it! The tobacco industry's marketing is designed to lure you in. How are they targeting you?



Big Tobacco's cheap marketing schemes will cost thousands of lives. Are you ready to stand up to their promotions?



Big Tobacco targets women by attacking their insecurities. See their manipulation in action at StopsWithMe.com.



Big Tobacco targets kids with flavors and empty promises about anxiety relief. What kid needs your protection?

